

RECRUITMENT OF BUSINESS MANAGER (BM) AND ASSISTANT BUSINESS MANAGER (ABM)

Agriinnovate India Ltd. (AgIn) is a company under the aegis of Department of Agriculture Research and Education (DARE), Ministry of Agriculture established under Companies act. AgIn's objective is to assist the research institutions under the National Agricultural Research System (NARS) commercialize innovative technologies, provide platform for startups and build capacity for technology transfer.

AgIn provides wide range of services like technology commercialization, business development, customized training programs, customized market research, IPR services, and facilitate other professional services like contract research, collaborative research, and consultancy projects both with Indian and overseas clients. Interested individuals willing to work as part of team are invited to work as Business Manager/ Assistant Business Manager.

The application in the prescribed format (given at Annexure) may be submitted by email at hr.agin2015@gmail.com or by post or individually at the company office by **25th August, 2023 before 5:00 PM**. Shortlisted candidates will be called for personal interview.

BUSINESS MANAGER: ONE POST

ESSENTIAL EDUCATION QUALIFICATION(S):

Candidate must possess a basic graduate degree in Science & Technology stream, post graduate degree in Science & Technology stream/ MBA (Agribusiness/ Food Processing/ Marketing management) with minimum 50% marks in aggregate.

ESSENTIAL EXPERIENCE:

The candidate should have minimum 4 years post qualification experience (as on 31.3.2023) of working in reputed large organizations at a senior level in Agribusiness or in allied sectors including two years of experience in the technology commercialization/ Incubation/ Business Development with proven track record.

DESIRABLE:

- Experience in similar or identical organization shall be given due weightage.
- Knowledge on Technology Commercialisation / transfer, Business Incubation and start-up facilitation, mentoring clients, responsible to handle establishment of Agri- Horti supply chains, interacting and facilitating with Farmers Producers Organisations, Groups and Agric clusters.
- Excellent written and verbal English communication skills.
- Proven ability to lead tech commercialisation with knowledge on sector specific regulatory compliance requirements such as Biopesticides, Agricultural Engineering, food processing etc.
- Demonstrated ability to engage with clients and various stakeholders.

- Knowledge on IP management and protection is desirable.
- Proven ability on successfully organising accelerator programs / investor meet shall be an added advantage.
- Experience in other relevant fields will also be taken into account

Key responsibilities of the Business manager (BM) will be

- To scout, collate and collect database on technologies with commercial value from across NARS and other organisations
- To screen, evaluate and compile information and generate and maintain technology database
- To discuss with technology partners, clients and other knowledge partners and prepare technology terms of reference
- Prepare technology evaluation data sheets, market valuation sheets for each technology and prepare license agreements, obtain legal opinion and execute the same more or less independently
- Arrange Innovation Market Place and other Investor forums for Technology /Product commercialization.
- Support CEO with day to day administering of the Centre and help in organising various activities as decided by the Board of Directors of Agrinnovate
- Complying with all regulatory requirements, and making strategic decisions to steer the Centre towards becoming a world-class Centre for nurturing start-ups in operational areas.

Terms And Conditions:

1. **Monthly Emoluments:** Rs 80,000/- (Consolidated)
2. **Mode of Interview:** Physical/ Zoom Audio Visual means
3. **Venue of Personal Interview:** Agrinnovate India Ltd. (A Govt. of India Enterprise), G-2, A Block, NASC Complex, DPS Marg, New Delhi – 110012
4. **Place of Employment:** Agrinnovate India Ltd. (A Govt. of India Enterprise), G-2, A Block, NASC Complex, DPS Marg, New Delhi – 110012. However, the employee is liable to appoint anywhere in India.
5. **Duration of engagement:** Initially the appointment would be till 31.3.2024 which would be further extendable as per requirement.
6. **Other Terms and conditions:**
 - Upper age limit is 35 years on the date of interview.
 - No objection certificate from the present employer in case he/she is employed at the time of joining.
 - Candidates should appear for Interview with latest CV, two passport size photographs and original certificates/testimonial with one set of self-attested photocopies.
 - Position is purely temporary and co-terminus with the contract. Selected candidate will not be entitled to claim for regular appointment /absorption in the company.
 - The decision of the Chairman of the Interview board will be final and binding in all aspects.
 - The employee is liable to travel related to business needs of the Company. The travel cost will be borne by the Company as per existing Company policy.

- He/ She will not be entitled to any benefits like P.F, Pension, Gratuity, Medical Allowance, House Rent Allowance, Dearness Allowance, Transport Allowance or any other allowance.
- He/she will be entitled to 24 casual leaves in a calendar year on pro-rata basis. No carry forward/ encashment of leave will be provided.
- No travelling expenses will be paid to outstation candidates shortlisted for the interview.
- The management can increase the number of positions to be appointed based on the requirement.

ASSISTANT BUSINESS MANAGER: ONE POST

ESSENTIAL EDUCATION QUALIFICATION(S):

Candidate must possess a basic graduate degree in Science & Technology stream, post graduate degree in Science & Technology stream/ MBA (Agribusiness/ Food Processing/ Marketing management) with minimum 50% marks in aggregate.

ESSENTIAL EXPERIENCE:

The candidate should have minimum 02 years post qualification experience of working in reputed large organizations in Agribusiness or in allied sectors with proven track record.

Desirable:

- Experience in similar or identical organization shall be given due weightage.
- Knowledge on designing and organising Entrepreneurial Development Programmes on agribusiness, understanding and knowledge on various programmes, schemes that support start-ups should be capable of interacting with farmers, Farmers Producers Organisations (FPOs), Groups and Agri clusters.
- Excellent written and verbal English communication skills.
- Demonstrated ability to engage with clients and various stakeholders.
- Knowledge on IP management and protection is desirable.
- Proven ability on successfully organising accelerator program / investor meet shall be added advantage.
- Other experience will also be taken into account

Key responsibilities of the Business manager (ABM) will be

- To assist BM in scouting and collecting database on technologies with commercial value from across NARS and other organisations (involves tours).
- To generate, update and maintain technology database.
- Handling Technology commercialization, collaborative projects, capacity building programmes etc.
- To assist BM in discussions with clients and other knowledge partners and prepare technology terms of reference.

- Prepare technology evaluation data sheets, market valuation sheets for each technology and prepare license agreements, obtain legal opinion and execute the same more or less independently.
- Arrange EDPs, capacity building programmes for sector specific clients.
- Day to day administering of the Centre and help in organising various activities as decided by the Board of Directors of Agrinnovate.
- Complying with all regulatory requirements, and making strategic decisions to steer the Centre towards becoming a world-class Centre for nurturing start-ups in operational areas.

Terms and conditions:

1. **Monthly Emoluments:** Rs 45,000/- (Consolidated)
2. **Mode of Interview:** Physical/ Zoom Audio Visual means
3. **Venue of Personal Interview:** Agrinnovate India Ltd. (A Govt. of India Enterprise), G-2, A Block, NASC Complex, DPS Marg, New Delhi – 110012
4. **Place of Employment:** Agrinnovate India Ltd. (A Govt. of India Enterprise), G-2, A Block, NASC Complex, DPS Marg, New Delhi – 110012. However, the employee is liable to appoint anywhere in India.
5. **Duration of engagement:** Initially the appointment would be till 31.3.2024 which would be further extendable as per requirement.
6. **Other Terms and conditions:**
 - Upper age limit is 32 years on the date of interview.
 - No objection certificate from the present employer in case he/she is employed at the time of joining.
 - Candidates should appear for Interview with latest CV, two passport size photographs and original certificates/testimonial with one set of self-attested photocopies.
 - Position is purely temporary and co-terminus with the contract. Selected candidate will not be entitled to claim for regular appointment /absorption in the company.
 - The decision of the Chairman of the Interview board will be final and binding in all aspects.
 - The employee is liable to travel related to business needs of the Company. The travel cost will be borne by the Company as per existing Company policy.
 - He/ She will not be entitled to any benefits like P.F, Pension, Gratuity, Medical Allowance, House Rent Allowance, Dearness Allowance, Transport Allowance or any other allowance.
 - He/she will be entitled to 24 leaves in a calendar year on pro-rata basis. No carry forward/ encashment of leave will be provided.
 - No travelling expenses will be paid to outstation candidates shortlisted for the interview.
 - The management can increase the number of positions to be appointed on the basis of the requirement.

Application for the post of Business Manager/Assistant Business Manager at Agrinnovate India limited

1.	Post Applied for	
2.	Name in full (In BLOCK LETTERS)	
3.	Father /Husband s Name	
4.	Date of Birth	In figure _____ In Words _____ _____
5.	Mailing address (With Telephone No. / Mobile No / E-mail)	
6.	Permanent Address	

Educational Qualification from Class XII onwards in chronological order:

S. No	Level	Exam Passed	Years Of passing	Board /university	Specialization	Percentage of marks /Grade obtained
I.	X/ High School					
II.	XII/ Senior Secondary					
III.	Graduation (B.Sc/ Equivalent)					

IV.	Post Graduation or equivalent					
V.	MBA or equivalent					
VI.	Any other					

* Please attach self-attested copies of the above mentioned qualification as a proof.

8. Additional Professional training related to the post:

9. Details of employment in chronological Order.

Sl. No.	Organization / Institute	Post held	From	To	Nature of duties

10. Details of awards, professional achievement, extra – curricular activities etc., if any

(Name of candidate & Signature)

Date

Place